

Learning and Development

Courses for Rapid Change





Soft Skills
training
courses

INCISIVE
Sharp... Efficient... Com...

Management
training courses

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Sales
training
courses

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service Quality
improvement
courses

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OUR EXPERTISE



How to Improve Presentation Skills

Build strong front-of-the-room presence

1-DAY
WORKSHOP
for Mkt and Sales
personnel



Assertive Communication

Make communication impactful and Build better relationship

1-DAY
WORKSHOP
for Mngrs





Management
training courses

INCISIVE
Sharp... Effective... Clear...



OUR EXPERTISE



Leadership Training for Managers

developing PERSONAL leadership
achieving organizational RESULT

**1-DAY
WORKSHOP**
for Managers
& Dept Heads



Time & Stress Management

burn NEGATIVE stress
& take CHARGE of your life

**1-DAY
WORKSHOP**
for all





OUR EXPERTISE



Effective Selling for Business Managers

add **POWER** to your sales effort
bring **RESULT** in the tough market

2-DAY
WORKSHOP
for Business
Devt. Officers
& Sales Mngrs



Selling Skills

Overcome resistance and close
more sales, gain confidence and
make effective sales presentation

1-DAY
WORKSHOP
for those who
want to **GROW**
and **SHARPEN**
Selling Skills





OUR EXPERTISE



Six sigma. Lean Management training

UK-accredited course for analysts, quality engineers, top-level management



Customer Service

creating positive environment with customer - long-term relationship

1-DAY
WORKSHOP
for Sales Reps
& coordinators





Management

Business Management
Time Management
Stress Management
CRM
Customer Service
Office Automation

Leadership

Goal Setting
Decision Making
Problem Solving
Conflict Resolution
Herzberg Motivation
Cultural Diversity

Soft Skills

Assertive Communication
Presentation Skills
Interpersonal Skills
Rediscovering Creativity
Dealing with Difficult People
Global Communication Skills

Personal Growth

Strategic Thinking
Self-Actualization
Personality Development
Motivational Training
Positive Attitude
Public Speaking

Sales Training

Marketing for Executives
Managing Salesmen and Sales
Skills for Selling
Rapid Sales development

Team Building

Team Motivation Practices
Creating Environment of Trust
Individual vs. Common Cause
Lets Pull Together

+ Tailor-Made Courses

Staff Loyalty Systems
Practices of Brand Loyalty
Teams from Scratch
Dealing with Difficult Teams





capt. Jaison Thomas

certified Trainer for ASCB UK 090-1LSSGB24-9,
ISO 9000 Internal Auditor (SSC Indian Army)
Chief Mentor of Incisive Training pvt.ltd.

Widely known as a Personality Development Guru, Sir Thomas had trained over 100'000 students, inspiring them by personal example. Prominent motivational speaker, He is also a flexible dancer and the heart of educational community of Madhya Pradesh.



Mr. Mohit Khurana

Certified IELTS Trainer from British Council,
Corporate trainer, Skills Development
Managing Director of Incisive Training pvt.ltd.

Famous for his entrepreneurship vision, Mr.Khurana is an out-of-the-box practitioner. Backed by extensive Marketing background, He is accountable for product and campaign launches. Balancing on the cutting edge of training methodology, His expertise is corporate communications.



Mr. Mikola Andrejeu

intl trainer: Russia-Germany-Belarus
Project Manager (IT), Faculty, HRD, Entrepreneur.
R&D specialist, Incisive Training pvt.ltd.

Despite his young look, Mr.Andrejeu from Belarus changed numerous management positions during his 15-years professional journey. Brand developer and entrepreneur, He takes full charge of projects. His expertise is mostly reflected in business cases and team building training.



INCISIVE
Dedicated... Effective... Quality...

Corporate Clientele



TATA INTERNATIONAL



INCISIVE TRAINING PVT. LTD.

TURNING POTENTIAL INTO PERFORMANCE



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